



# Xactio

collaboration  
platform

NCR  
management

bench  
marking

supply chain  
intelligence

RFQ  
management

smart  
dashboards

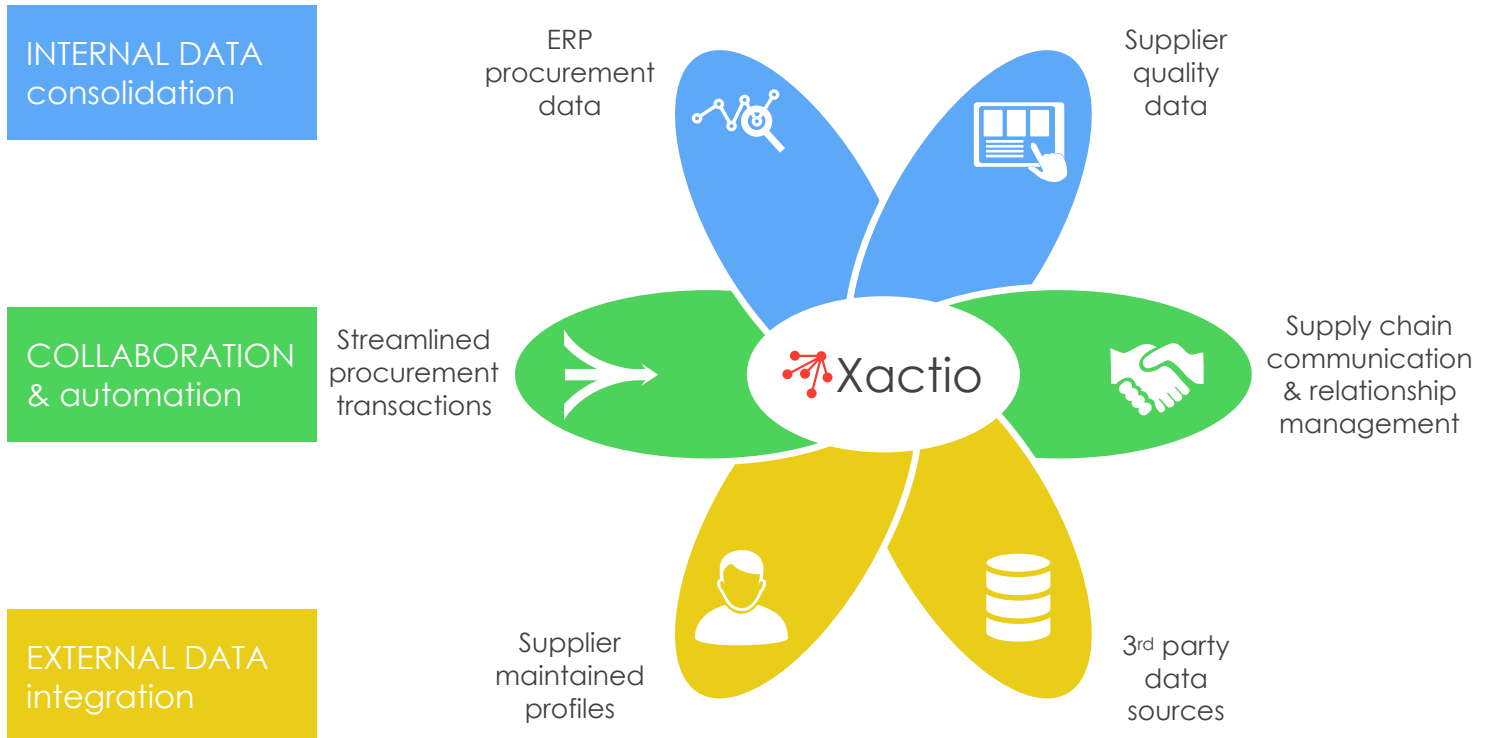
supplier  
relationship  
management

smart procurement &  
supply chain collaboration

 valuechain

# What is Xactio?

Xactio is an integrated supply chain management portal for manufacturing businesses. It consolidates internal and external data sources to streamline commercial, operational and supplier quality processes by improving 2-way communication and collaboration. Through smart dashboards, you can visualise real-time supply chain intelligence to make informed procurement decisions.



## Visualise procurement data

- ORDER BOOK ANALYSIS by commodity and by supplier through personalised smart dashboards
- SUPPLIER PERFORMANCE RANKING by quality, cost, delivery and responsiveness



## Integrate supplier quality

- SUPPLIER AUDITING via mobile devices with real-time corrective action monitoring
- NON-CONFORMANCES managed & resolved via collaborative platform



## Streamline transactions

- REQUEST FOR QUOTATION management
- SALES ORDER PROCESSING & acknowledgement
- VENDOR MANAGED INVENTORY automating supplier replenishment



## Improve communication

- EXPEDITING through real-time supplier status reporting of live sales orders
- SUPPLIER RELATIONSHIP MANAGEMENT to plan and log all activities and communication



## Dynamic supplier profiles

- CAPABILITIES, CAPACITIES & APPROVALS maintained by suppliers
- RISK ASSESSMENTS and diagnostics maintained by suppliers, 3rd parties & internal teams



## Consolidate 3<sup>rd</sup> party data

- FINANCIAL, ENVIRONMENTAL & QUALITY database integration
- WEB DATA EXTRACTION to capture all the latest supplier news and social media updates

# Case studies

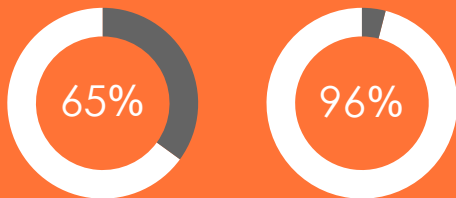


## #1: Global Aerospace & Defence Tier 1

Our client is a leading supplier of electronics services to the aerospace and defence sectors. We integrated Xactio with their group ERP systems to streamline procurement activities and improve supply chain performance.

### SUPPLY CHAIN INTELLIGENCE

Xactio has provided real-time analysis of supply chain performance for Quality, Cost, Delivery and Responsiveness, which could be shared with cross functional internal teams and directly with individual suppliers. When a supplier's performance falls below predefined requirements, an exception report is automatically emailed to the supplier.



On time in full (OTIF) delivery performance improved from 65% to 96% following Xactio implementation.

### ROBUST NCR MANAGEMENT

Prior to the installation of Xactio, supplier quality management was a very manual process. Now, non-conformance reporting (NCR) is managed through Xactio and suppliers actively maintain online NCR status.

*"Xactio has enabled us to make the transition from working on an 'approved supplier' listing to a performance based 'preferred supplier' approach, which has generated significant improvements"*



## #2: Nuclear Tier 1

Our client specialises in design, manufacture, assembly, test, installation and commissioning of bespoke solutions for nuclear decommissioning, new build and defence markets.

They developed a Continuous Sustainable Improvement Plan (CSIP) focused on supply chain excellence and installed Xactio to streamline non-conformance reporting, automate transactions and improve communication with their supply chain partners.

### STREAMLINED RFQ MANAGEMENT

Our client deployed the Xactio RFQ module to provide a secure platform that flows down technical documents and captures detailed quotation data from new and existing suppliers. Responsiveness to new customer opportunities has significantly improved; streamlining supplier communication, information sharing and quotation analysis. Procurement spend is now analysed dynamically, by commodity and supplier, through highly configurable smart dashboards.

### APPROVED SUPPLIER REGISTER

Integrated supplier approval questionnaires have simplified internal processes to ensure only approved suppliers are used.

*"We have developed a closer relationship with our end customers because of the ability to provide a view of supplier performance via Xactio"*



### #3: Aerospace Subcontract SME

Our client is a forward-thinking aerospace precision engineering subcontractor that implemented Xactio to streamline stock replenishment with customers and suppliers.

Xactio was integrated seamlessly with our client's MRP system to provide real-time visibility of stock availability, enabling customers and suppliers to have automated access to current information on costs, usage (current and historic) and inventory levels.

#### CONTROLLED STOCK REDUCTION

Xactio has increased multi-tier stock visibility and enabled several customers to reduce stock holding by more than £100,000 whilst improving stock availability and customer service.

Our client uses dynamic supplier performance dashboards and dynamic supplier league table to monitor Quality, Cost, Delivery and Responsiveness performance.

#### IMPROVED CUSTOMER & SUPPLIER EXPERIENCE

The improved visibility of multi-tier supply chain performance and streamlined procurement transactions have also enabled a 'better customer and supplier experience'.

*"One of our key customers has 30 users regularly accessing the system. Senior management frequently say that they wish that all their suppliers had Xactio installed as they have found no other way of seeing how much is on the shelf."*

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We offer support via phone, on-line remote access, support forum or on-site.

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